

A common understanding of what

## Purpose

 CX is and why is fundamental for every organization
## What CX is not

- It's not soft and fluffy
- It's not customer service - It's not usability

Customer Experience is how your Customers perceive their interactions with your Company

# Why CX is fundamental 

Customer Experience goes to the heart of everything you do

Why many business leaders are blind to the importance of CX?

Because they simply don't know what actually means for their
Organizations

## The CX pyramid

## Take away!

How enjoyable were they to do
Enjoyable
business with?



## Thank you!

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